# Quality Platemaking, Inc.

S.tandard

O.rder

P-rocessing

M.anual

Customer #	BIL	LING	JOB ID
		•	
CUIDDING INFO		*	Cust. PO#
SHIPPING INFO Art to:			
Ait to.			DUE DATES
Plates to:	OUTSIDE	EXPENSES	Graphics
			Plate
Mini to:			Fax to:
	QUOTED	YN	
	QUOTED		
PRE-PRODUCTION	OLD MATS		REFERENCE INFO
☐ Graphics	OLD NEGS		Date Job ID #
<ul><li>☐ Engraving</li><li>☐ Master</li></ul>	OLD ART  ART/PENDING	ALL/PARTIAL ALL/PARTIAL	
□ Master □ Photopolymer	ART W/ORDER	ALL/PARTIAL	Computer Date / /
☐ Molding	☐ ART/COMPUTER		Date
Stickyback thk.			
☐ Mounting 24 35 50 66	INSTRUCTIONS		
☐ Mylar/attached			
UPC ordered/date-time			
☐ INSTRUCTION SHEET ATTACHED			
MINI # SETS # COLORS			
# SETS # COLORS	10		
☐ For approval ☐ Computer ☐ Manual			
COMPUTER	D	1 4	0 1
Match exact ALL/PARTIAL	Pr	oauctic	on Orders
Close as possible			
Standard format	Sh	ould ar	rive
Choice	1		
ART □ Flex at% TBLRWCCC	at	order e	entry with
☐ Shoot at%			
Box size per	the	e highli	ohted
Copy size per	CII	c mgm	Sinca
☐ Centermark	CA	ctions (	completed.
Dup. negs	30	cuons (	completed.
Stats/Copies/Dylux			
Loose/Mounted/Mockup			
Tissue break/Overlays			
Color key			
Send original			
Keep original			
A	l .		
Obsolete old  Return Cust:			

<b>Production Order</b>	Initial/ Date//	·
Customer #	BILLING	JOB ID
		, ob 15
SHIPPING INFO Art to:	3	Cust. PO#  DUE DATES
Plates to:	OUTSIDE EXPENSES	Graphics
Mini to:		Plate
	QUOTED Y N	
PRE-PRODUCTION	OLD MATS OLD NEGS OLD ART OLD ART ALL/PARTIAL ALL/PARTIAL ALL/PARTIAL ART/PENDING ALL/PARTIAL ART W/ORDER ALL/PARTIAL ART/COMPUTER ALL/PARTIAL	REFERENCE INFO Date Job ID # Customer  Computer Date /_ /_ /_ /_ File Name
☐ Molding	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	riie ivaliie
☐ Mounting 24 35 50 66           ☐ Mylar/attached           ☐ UPC ordered/date-time           ☐ INSTRUCTION SHEET ATTACHED	INSTRUCTIONS 11	
MINI # SETS # COLORS # SETS # COLORS  For approval  Computer  Manual		
COMPUTER		
☐ Match exact ALL/PARTIAL		
<ul><li>☐ Close as possible</li><li>☐ Standard format</li><li>☐ Choice</li></ul>		
ART		
☐ Flex at% TB LR WC CC		
□ Shoot at% □ Box size per		
Copy size per		
☐ Centermark		
□ Dup. negs		
☐ Stats/Copies/Dylux		
Loose/Mounted/Mockup		
Tissue break/Overlays		
Color key		
Send original		
☐ Keep original		
□ Obsolete old □ Return Cust:		
Return Cust.		

PROOFING \_\_\_

<b>Production Order</b>	Initial	Date	/	/
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Sales / CPS / Incoming Procedures Note: Write orders with black or blue ink. (Never red) Do incoming procedures with inks that contrast with the order writing ink.

Sales must fill in all the highlighted portions of the order.

Customer #	
SHIPPING INFO Art to:	
Plates to:	
Mini to:	

# **CUSTOMER**

Write in the CUSTOMER Name here. Companies with multiple branches must have that city shown for shipping address. The customer # is mandatory.

# SHIPPING INFO

For any component of the job shipped to an address other than that filed for the Customer (whose customer # appears on the order.) Shipping addresses that are new must be added to the COVALENT system.

JOB ID	
Cust. P0#	
DUE DATES	(2)
Graphics	
Mini	
Plate	
Fax to:	

#### JOB ID

As concise yet informative as possible. If there is a hierarchy of ID information it should be as thorough as possible, especially with database information retrieval in mind. Especially note our customer's client or their manufacturers or brands; then sub-brands and packaging levels: flavor, size, count, variety.

#### PO #

Processing orders through the system generally require PO#.

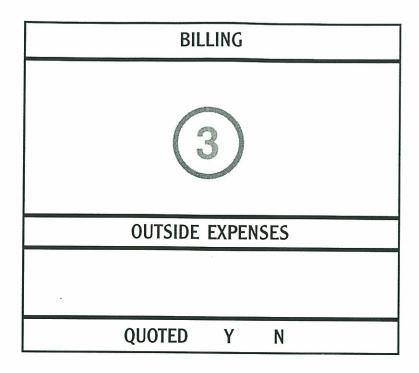
# **DUE DATES**

Any dates that precede the final product dates, like miniatures or graphics for approval, must be entered here. "Fax to" info needs personal names and phone numbers.

If there is a change to the order (before or after approval) Use a "Change to Order" form. See Addendum 1

Sales / CPS Incoming Procedures Note:

If an order returns after approval mark whatever has been approved as such and include the date.



# **BILLING**

Price quoted entered here after production is complete or N/C entry when order is entered.

# **OUTSIDE EXPENSES**

Filled out by production staff for services or materials purchased through other sources. Examples would be hand engraved rubber plates, magnesium engravings or color separations.

# QUOTED

Quoted orders should be so noted with the Quotation # entered.

#### PRE PRODUCTION

The dashes that follow this header are for those who approve the order as production ready to initial. If the order is sent out for pre-approval of graphics, when it re-enters the system (modified for final product in COVALENT) the sign off is done again.

#### **GRAPHICS**

this is a "yes or no" box if the order requires it **ENGRAVING** 

this is a "yes or no" box if the order requires it

#### MASTER

only if new rubber plates are made is this required.

# **PHOTOPOLYMER**

Do not check if the order is for art for approval, but thicknesses and material types must be written in. This way art can prepare with proper flex routine.

#### MOLDING

Do not check if the order is for art for approval. Default (with no description or thickness) means we will make natural rubber plates @ .250 thickness. Other material types and thicknesses must be written in.

#### STICKYBACK THICKNESS

thickness must be written in.

PKI	E-PRODUCTION
	Graphics
	Engraving
	Master
	Photopolymer
	Molding
	Stickyback thk.
	Mounting 24 35 50 66
	Mylar/attached
	UPC ordered/date-time
	INSTRUCTION SHEET ATTACHED

#### MOUNTING

This box checked means the plates will be set up for press by QP, before delivery to the customer. The cylinder size most closely matching their press must be circled, unless written in. A complete mounting spec. must accompany the order.

#### PRE PRODUCTION CONTINUED

#### MOUNTING CONTINUED

Sales / CPS Incoming Procedures Note: Even if the job is not to be mounted, the cylinder size must be shown for graphic requirements. Images that noticeably distort from cylinder flex require flex compensation. Graphics that closely register to packaging construction details (die cut scoring or bag seal fins) require this check.

Flexing Notes: Ask the question: Will the customer accept art for approval that is flexed? Doing so at this stage saves time and effort and money for the customer, rather than when done afterward.

#### MYLAR

CAD mylar drawings of package construction dictate graphics procedures. If the mylar is attached to the order it needs labeling by Job ID and QP job#. If it is to arrive by modem or delivery service, that fact and the time of arrival needs to be noted. This will be referenced by our customer's spec# or job ID name at the die manufacturer.

Sales / CPS Incoming Procedures Note: CAD Files are essential for the computer portion of the work when doing die-cut containers. If the job will have a mylar die drawing, it will have a CAD File as well.

This computer file (or mylar), at the cutting die manufacturer, is available to QP free (only if, at the time they order their cutting die, our customer

orders it on behalf of QP, or if the die is still being made.

It is essential to call them or notify CPS to do so at the time of a QP order placement. If we do this after the die has been delivered we are charged.

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A UPC must be ordered from our service. Order form and fax confirm slip must accompany the order to verify when ordered, the number of the code and if it is on the computer bulletin board. See Addendum 2

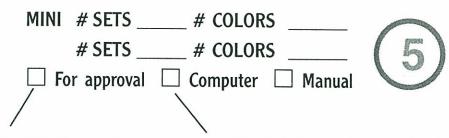
# INSTRUCTION SHEET ATTACHED

If extra room for written instructions requires an instruction sheet, this check will note it is there to be seen. See Addendum 3 Use a "Change to Order" form if required. See Addendum 1

PRE-PRODUCTION
☐ Graphics
☐ Engraving
□ Master (4)
☐ Photopolymer
☐ Molding
☐ Stickyback thk.
☐ Mounting 24 35 50 66
☐ Mylar/attached
☐ UPC ordered/date-time
☐ INSTRUCTION SHEET ATTACHED
MSTRUCTION SHEET ATTACHED
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#### MINI

A complete mini spec. sheet (See Addendum 4) must accompany the order if miniatures or mini layouts are to be produced. If a miniature is to be produced, the number of colors and sets will be entered here. If any element comes from outside the computer environment, (QP file art, customer supplied mechanicals, illustrations needed) then the miniatures are done manually. Mini layouts vs. miniatures. Especially in proof/approval situations by the customer, the convention is that we do not make a header for layouts. In either case the outside view panel sequence is required information.



If miniatures are being sent for the customer to approve, this check needs to be used.

If the entire miniature can be done within the computer, this check needs to be used.

Art Dept. Standard Procedures Note: When creating the header for the job, immediately following the job# place a capital "C" or "M" to denote if the miniature was made manually or in the computer.

Sales / CPS Incoming Procedures Note: Computer Miniatures require: a copy taken of the order's face and miniature spec. sheet. Manual miniatures require: copies of the order face, mini spec. sheet, container spec. and anything pertinent about the layout references (old layouts, old miniatures etc.) If it is impossible to copy all references for manual miniatures then the computer mini procedure is used and the other references will be gathered by the miniature department while the order is in the shop. All copies are routed to the miniature department.

COMPUTER	
$\square$ Match exact	ALL/PARTIAL
$\square$ Close as possible	
$\square$ Standard format	
☐ Choice	(0)

#### COMPUTER

These four boxes represent a style/graphics decision. Historically this was used as a reference to type styles only. Be very careful to provide samples and references, either from the job itself or from art files or old jobs or proofs. This is not to be used for layout specs. Use the check "standard format" very judiciously. Only on rare occasions is this an accurate or efficient reference. Print samples are better than any other reference. Note that match exact is only possible with digital files. Any mechanical/hand work can come very close but will not technically be an exact match.

#### ALL/PARTIAL

This relates to whether or not the entire job can or cannot be done within the computer environment. If any element comes from outside the computer environment, (QP file art, customer supplied mechanicals, old mats, old negs or any illustrations needed) then the job is done partially in the computer.

# **FLEX**

Use the flex table (See Addendum 5) that states flex values for various materials on various cylinder sizes. The direction of flex is marked as well, referencing which way the job runs through the press. Top to Bottom / Left to Right / With Corrugation / Cross Corrugation

SHOOT This can be used two different ways: 1) Shoot the art @ some percentage of the original to achieve the desired size for the order or 2) mark @ 100.5% to use for rubber plates (which accounts for their shrinkage) in close register jobs either registering	ART  Flex at% TB LR WC CC  Shoot at%  Box size per	
colors or to the package construction.	Copy size per	
	☐ Centermark ☐ Dup. negs	
BOX SIZE PER spec. / mylar / attached samplethese are typical	☐ Stats/Copies/Dylux	
information sources to be written in	☐ Loose/Mounted/Mockup	
	☐ Tissue break/Overlays	
COPY SIZE PER	Color key	
instructions / spec. / samplethese are typical	☐ Send original	
information sources to be written in	$\square$ Keep original	
	☐ Obsolete old	
CENTERMARK	☐ Return Cust:	
Art Dept. Standard Procedures Note:		
any multi-color job needs centermarks  Platemaking Standard Procedures Note:	PROOFING	

Polymer plates require ink centermarks made from

raised neg guides, which are then removed. Rubber plates need scribe lines in the mold prior

to platemaking.

#### ART CONTINUED

#### **DUP NEGS**

Any sheet polymer job or thin plates that are made from new art require this check.

Sales / CPS / Incoming Standard Procedures Note: Write "7 mil negs", the proper plate negs for sheet or thin plates.

For liquid jobs write "Full set of negs" next to this line when the *entire* job (for example: all four panels of an RSC which are duplicates within the job; or a simple set of small multiple plates) can be made into plates within the liquid unit frame of 30" x 48". If one-half of the plating negs exceed 24" x

30", then the plate negs will be set up once and the liquid is poured twice.

For sheet polymer jobs the same contingency is used for the size cut-off of 42" x 60", because this size is available in all of our sheet polymers.

# STATS / COPIES / DYLUX

Choose one of these to be produced for your order; check the box *and* circle the item.

Sales / Incoming Procedures Note: stats are more durable and are original art. Copies are fast and less expensive. Copies refers to laser *or* xerox proofs; discretion of the art department. Both are faxable. Dylux proofs are used typically for more than one color, although not recommended for more than three colors.

ART
$\square$ Flex at% TB LR WC CC
☐ Shoot at%
☐ Box size per
☐ Copy size per
☐ Centermark
☐ Dup. negs
☐ Stats/Copies/Dylux
☐ Loose/Mounted/Mockup
☐ Tissue break/Overlays
☐ Color key
☐ Send original
☐ Keep original
☐ Obsolete old
☐ Return Cust:
PROOFING

#### ART CONTINUED

#### LOOSE / MOUNTED / MOCKUP

Loose and mounted refer to presentation method desired for the stats or copies. Mockup refers to making a mock container from a sample using whatever materials that would render the graphics as the customer needs to see them. Some times color keys are used on mockups but usually they are one color.

	ART
TISSUE BREAK / OVERLAYS	$\square$ Flex at% TB LR WC CC
Refers to presentation format. Mounted art in one	☐ Shoot at%
color with color break drawn on tissue. Overlays refers to film positive overlays to see colors.	☐ Box size per
• • • • • • • • • • • • • • • • • • • •	☐ Copy size per
	☐ Centermark
COLOR KEY Color overlay of acetate film, better renders color	□ Dup. negs
break than tissue drawn. Limited palette of colors.	☐ Stats/Copies/Dylux
	☐ Loose/Mounted/Mockup
	☐ Tissue break/Overlays
SEND ORIGINAL & KEEP ORIGINAL	☐ Color key
If an original is sent, then reference copy is needed @ QP and the original needs to be returned for plating unless the art is done again. If we keep original and send a copy then QP has plating art and a reference. Art Dept. Standard Procedures Note:	$\square$ Send original
	$\square$ Keep original
	☐ Obsolete old
Whenever possible, any proof created must have	☐ Return Cust:
two copies. One for the customer and one for sales as a reference. When approval has been obtained,	
we do not always get the customer's copy returned.	PROOFING

#### **OBSOLETE OLD**

If checked, write what files are at QP that need to be removed. Refers generally to mechanicals or miniatures, or computer files.

#### **RETURN CUST:**

Refers generally to those materials that were supplied with the order and intended to be returned to the our customer or their contacts. About saddles brought in for references, if this box is not checked they will be disposed of.

#### **PROOFING**

This is reserved for those that proof the order at the final stage through QP.

☐ ART W/ORDER ALL/PARTIAL ☐ ART/COMPUTER ALL/PARTIAL	<ul> <li>□ OLD MATS</li> <li>□ OLD NEGS</li> <li>□ OLD ART</li> <li>□ ART/PENDING</li> <li>□ ART W/ORDER</li> <li>□ ART/COMPUTER</li> </ul>	ALL/PARTIAL ALL/PARTIAL ALL/PARTIAL ALL/PARTIAL ALL/PARTIAL ALL/PARTIAL	8
☐ ART/COMPUTER ALL/PARTIAL	☐ ART/COMPUTER	ALL/PARTIAL	

#### REFERENCE MATERIALS LIST

#### OLD MATS ALL / PARTIAL

Filled out by Sales or CPS at order entry

#### **OLD NEGS**

Filled out by Sales or CPS at order entry

# **OLD ART**

Filled out by Sales or CPS at order entry

#### **ART / PENDING**

Filled out Art Dept... after work is done to the order

#### **ART W/ORDER**

Filled out by Sales or CPS at order entry

# ART / COMPUTER

Filled out Art Dept... after work is done to the order

# Sales / CPS Incoming Procedures Note:

"All o/m": orders go to shipping after order entry to find o/m. Then re-checked @incoming (or out in the plant depending on size)

"Partial o/m": (See Addendum 6) Highlight the o/m line after the following is complete: Copies have been made of the order face and of the needed references for o/m retrieval. After these materials go to shipping for retrieval and are re-checked, (to determine what typesetting still remains for the job and the order is marked as such) check-mark the highlighted line. After this is completed route the o/m with order copies to molding and route the production order to the art department.

REFERENCE INFO			
Date Customer	Job ID #		(9)
Customer			

# REFERENCE INFO

Sales / CPS must enter the information in these areas. Make copies of the order to reference any instructions used on the last job that affect source materials available on today's order. You can write in "See Ref" if you have an order copied and it is attached.

<u>Computer</u> Date File Name	//	(10)
File Name		

# COMPUTER

This is filled by the Computer Department for future reference

# **INSTRUCTIONS**



#### **INSTRUCTIONS**

The most subjective part of the order and the most important. Clear, thorough, concise instructions about specific customer requests are to be written out here. Please write the first lines with our customers' accounts payable personnel in mind. Try to write a good description that fits your job so that when we bill with this wording it is easy to understand. If you are unsure about how to write an instruction, please ask for help writing what you want. That way questions will be asked up-front and something will be written down on paper so that no verbal instructions get lost or misunderstood.

#### Notes:

- 1) Customer specs must be marked with inside/outside view and lead edge or thru-press direction information.
- 2) Expect two copies to be made on any proof we make. See section 7. Customers often keep the proof we send out and notify us to continue with a phone call. A proof needs to accompany the order when it returns for changes or the next order stage. Any art returned to make plates needs a reference that verifies that it is *the* approved version. Write the date on this copy also.
  - 3) Line screen values that your job requires should be noted.
  - 4) Note if you have ordered a CAD drawing for modem delivery.
- 5)If you bring in an unknown disk (without a hard-copy proof attached) and you need to know what is on it (especially multi-colors for trap, bleed etc.) you need to write an order that specifies this activity. We can proof in color or black and white.
- 6)Any samples of copy that show what you are asking for make excellent references. Visual samples are the best if they are obtainable.
- 7)If there is any question as to what a "set" of plates is, then write out those plates that might be extra to the set, or what the set includes or excludes.